

KSNA End of Year Financial Report

Budget 19-20		End of Year
Revenue		Actual
Exhibitors Fees	\$175,000.00	\$184,198.47
Industry Advisory Council (IAC)	\$1,200.00	\$395.00
Interest-Savings, Short-term CD	\$175.00	\$173.60
KSNA Administrators	\$30,000.00	\$30,703.85
Managers' Retreat	\$20,000.00	\$23,018.32
Membership Dues	\$15,500.00	\$17,491.00
Miscellaneous Revenue	\$500.00	\$1,742.55
Publications & Communications	\$1,000.00	\$438.12
State Affiliation of Chapters	\$50.00	\$55.00
State Conference Registration	\$85,000.00	\$86,777.73
Ways and Means	\$1,200.00	\$1,480.00
Total Revenue	\$329,625.00	\$346,473.64
Expenditures		
ANC Manager Employee Award	\$3,000.00	
ANC Officers	\$6,000.00	\$7,404.57
Board Retreat	\$2,000.00	\$15.00
Education	\$500.00	\$308.90
Executive Board Expenses Misc	\$4,000.00	\$3,449.96
Executive Director	\$40,000.00	\$37,083.30
Exhibits	\$30,000.00	\$24,538.57
Finance (Budget and Audit)	\$1,500.00	\$1,000.00
Industry Advisory Council Exp	\$1,000.00	\$899.80
Industry Relations	\$500.00	
Insurance and Bond	\$4,000.00	\$4,495.29
KSNA Administrators	\$22,000.00	\$31,113.94
KSNA Annual Conference	\$100,000.00	\$125,038.69
LAC KY	\$3,000.00	
Leadership Academy	\$5,000.00	\$2,030.72
Legislative Action Conference	\$20,000.00	\$15,275.11
Managers Retreat Exp	\$20,000.00	\$27,642.38
Marketing Expense	\$1,000.00	\$1,607.83
Member Services	\$900.00	
Misc.	\$500.00	\$6,997.55
National Leadership Conference	\$8,500.00	\$9,057.84
Public Policy	\$500.00	
Publications & Public Comm Exp	\$30,000.00	\$26,850.05
Resolutions and Bylaws	\$100.00	
Scholarships	\$3,000.00	
SNIC/ACDA/SAE	\$3,200.00	\$2,750.94
Ways and Means Exp	\$750.00	
Total Expenditures	\$310,950.00	\$327,560.44