

KSNA - 2018 - 2019 Financial Report- approved 12/5/2018

| | | 8/31/2018 | 10/31/2018 |
|---------------------------------|---------------------|---------------------|---------------------|
| Exhibitors Fees | \$175,000.00 | \$9,970.70 | \$20,931.89 |
| Industry Advisory Council (IAC) | \$1,200.00 | | |
| Interest-Savings, Short-term CD | \$175.00 | \$14.74 | \$43.74 |
| KSNA Administrators | \$30,000.00 | \$14,028.60 | \$27,307.55 |
| Managers' Retreat | \$20,000.00 | \$9.41 | \$5,410.86 |
| Membership Dues | \$15,500.00 | \$1,109.00 | \$5,346.00 |
| Miscellaneous Revenue | \$500.00 | | \$171.00 |
| Publications & Communications | \$1,000.00 | | \$138.12 |
| State Affiliation of Chapters | \$50.00 | | |
| State Conference Registration | \$85,000.00 | \$978.83 | \$2,012.95 |
| Ways and Means | \$1,200.00 | | \$180.00 |
| Total Revenue | \$329,625.00 | \$26,111.28 | \$61,542.11 |
| Expenditures | | | |
| ANC Manager Employee Award | \$3,000.00 | | |
| ANC Officers | \$6,000.00 | -\$88.34 | \$128.63 |
| Board Retreat | \$2,000.00 | | \$15.00 |
| Education | \$500.00 | | |
| Executive Board Expenses Misc | \$4,000.00 | \$145.00 | \$421.75 |
| Executive Director | \$40,000.00 | \$3,333.33 | \$9,999.99 |
| Exhibits | \$30,000.00 | | |
| Finance (Budget and Audit) | \$1,500.00 | | |
| Industry Advisory Council Exp | \$1,000.00 | | |
| Industry Relations | \$500.00 | | |
| Insurance and Bond | \$4,000.00 | | \$1,344.00 |
| KSNA Administrators | \$22,000.00 | \$142.00 | \$28,165.14 |
| KSNA Annual Conference | \$100,000.00 | | \$6,107.24 |
| LAC KY | \$3,000.00 | | |
| Leadership Academy | \$5,000.00 | \$250.00 | \$250.00 |
| Legislative Action Conference | \$20,000.00 | | |
| Managers Retreat Exp | \$20,000.00 | | \$377.00 |
| Marketing Expense | \$1,000.00 | | \$907.83 |
| Member Services | \$900.00 | | |
| Misc. | \$500.00 | | \$1,676.00 |
| National Leadership Conference | \$8,500.00 | | \$194.36 |
| Public Policy | \$500.00 | | |
| Publications & Public Comm Exp | \$30,000.00 | | \$580.75 |
| Resolutions and Bylaws | \$100.00 | | |
| Scholarships | \$3,000.00 | | |
| SNIC/ACDA/SAE | \$3,200.00 | | \$1,338.35 |
| Ways and Means Exp | \$750.00 | | |
| Total Expenditures | \$310,950.00 | \$3,781.99 | \$51,506.04 |
| Bank Balances: Operating | | \$112,217.50 | \$102,799.12 |
| Payroll | | \$5,732.46 | \$5,865.80 |
| Savings | | \$174,164.46 | \$174,207.39 |
| Total | | \$292,114.42 | \$282,872.31 |